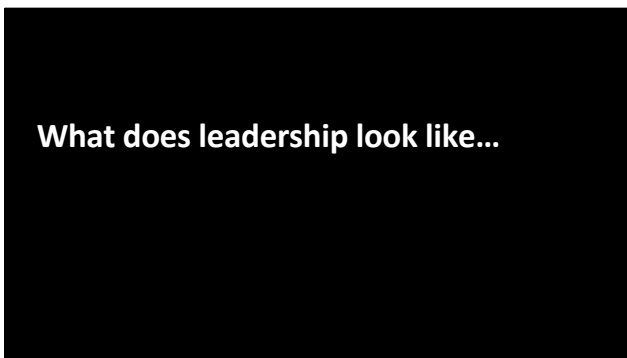
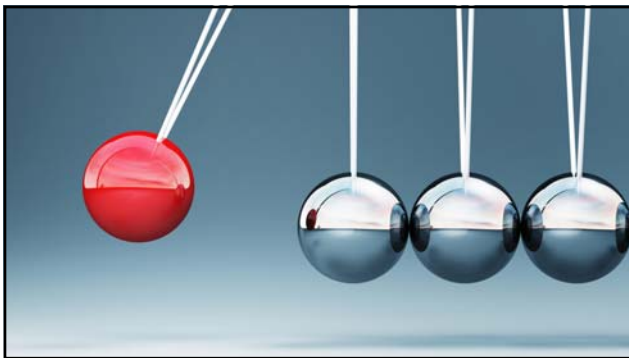


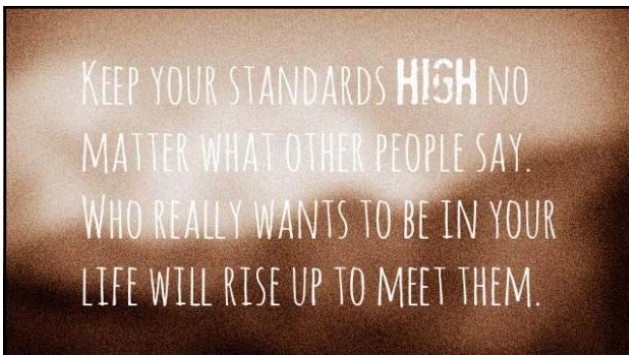


















...he fired me on the spot...

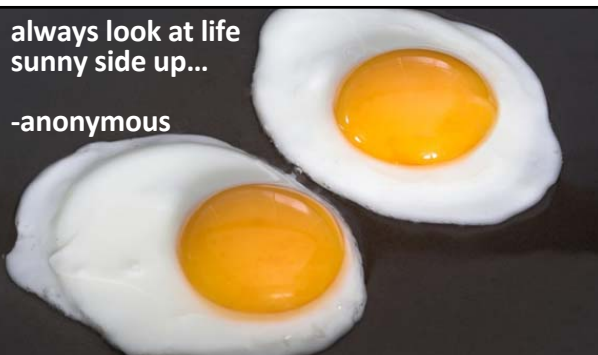
- Mark Cuban

What is it that gentlemen wish? What would they have? Is life so dear, or peace so sweet, as to be purchased at the price of chains and slavery? Forbid it, Almighty God! I know not what course others may take; but as for me, give me liberty or give me death! Patrick Henry 3/23/1775

INSPIRE

always look at life
sunny side up...

-anonymous



"Of all of our inventions for mass communication, pictures still speak the most universally understood language."
- Walt Disney

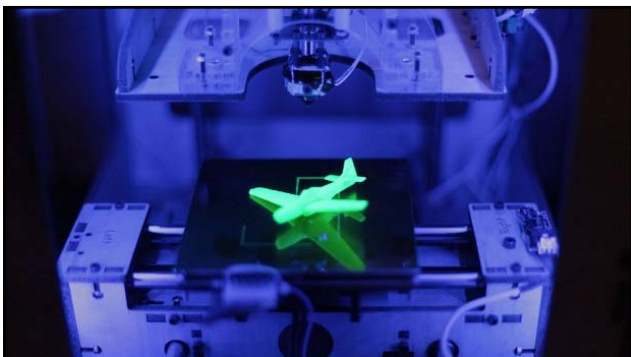




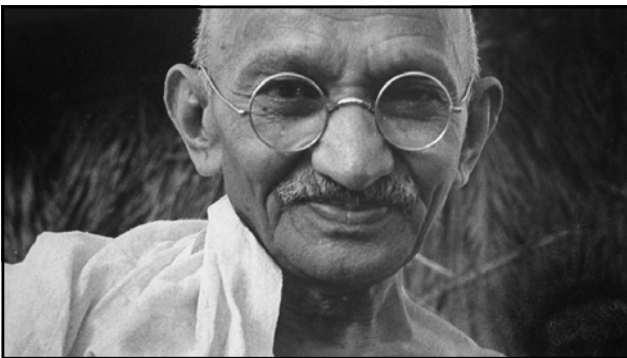












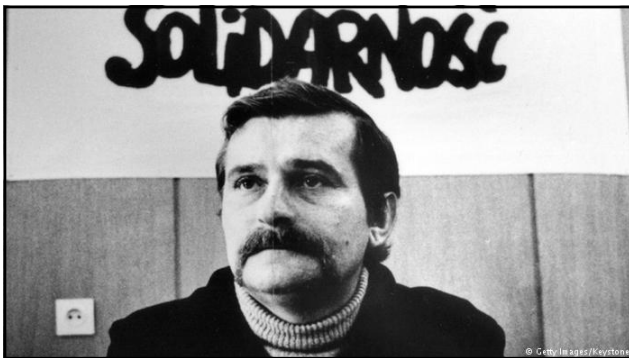
















God Almighty has set before me two great objects,
the suppression of the slave trade and the
reformation of manners (morality).

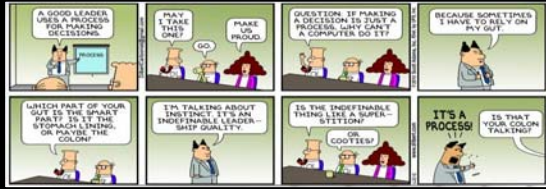
(William Wilberforce)

A man can sell his integrity for a
nickel, but for all the money in
the world won't buy it back."

LEADERSHIP

DEFINE LEADERSHIP

DEFINE LEADERSHIP



MODEL BEHAVIORS



ENGAGE YOUR STAFF



ACCOUNTABILITY



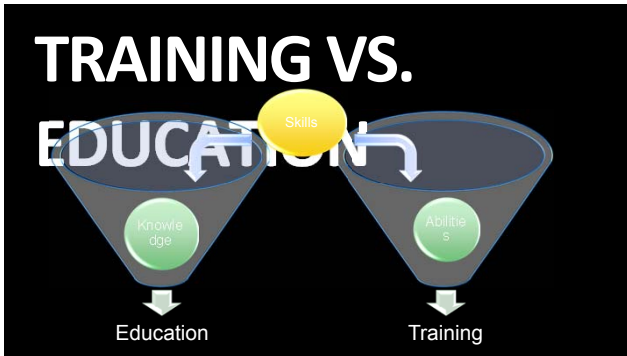
"The only thing worse than training good employees and having them leave is, not training your employees and keeping them."
Zig Zigler

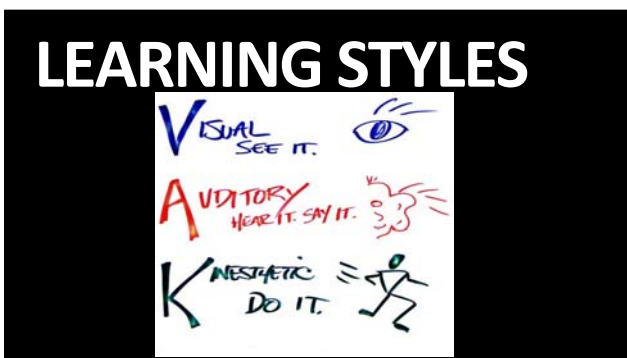
EDUCATION

EXPECTATIONS



Hello...this is Peggy...





ON THE JOB MODEL

1. Introduction
2. Trainer Show and Tell
3. Learner Tell and Trainer Show
4. Learner Tell and Show
5. Complete the Training
6. Document the Training
7. Verify the Training

"I always like to refer to managers in corporate America as the renters of the corporate assets, not the owners."
Henry Kravis – Top 100 Wealthiest Men in the World

ASSETS

WHAT IS NEEDED?

Priorities

People

Process

THE 3 P'S

PROVIDE THE

Resources
What happens if you don't provide the proper resources?



RISK VS. BENEFIT

ANALYSIS



KNOW YOUR

Steps	Hazards	Preventions
1)	1)	1)
2)	2)	2)
3)		
4)		

RISK MATRIX

Likelihood Scale Definitions		
Frequent	Individual	Likely to occur often.
	Fleet	Continuously experienced.
Probable	Individual	Will occur several times.
	Fleet	Will occur often.
Occasional	Individual	Likely to occur some time.
	Fleet	Will occur several times.
Remote	Individual	Unlikely to occur, but possible.
	Fleet	Unlikely but can reasonably be expected to occur.
Improbable	Individual	So unlikely, it can be assumed it will not occur.
	Fleet	Unlikely to occur, but possible.

INSPECT



the ability to get the job done, whatever it may be. Observe candidates for promotion in action and evaluate their results. Focus on individuals who habitually cut to the chase and are able to marshal people and resources to get the job done." Patton on Leadership: Strategic Lessons for Corporate World. Prentice Hall Press 1999

DIRECTION

MANAGEMENT

TYPES

Production Centered

Employee Centered



GIVING DIRECTION

Persuasion vs. Coercion

Constant, necessary

Empower



GIVING DIRECTION

Ensure employees know the mission

Objectives and Goals

Assign tasks

Create accountability



CREATE ACCOUNTABILITY

Inform about progress

Make adjustments

Be available

